



## Sacramento Region – Key Occupations

## Compiled from Employer Meeting in Sacramento

September 17, 2013

## Sacramento

Key Occupations	Skills Needed
HVAC Installers (expect huge increase in demand due to backlog of equipment replacements)	<ul> <li>Energy modeling + Standards + Methodology</li> <li>IT skills (e.g., controls, networking)</li> </ul>
Electricians/Lighting Specialists (New Title 24 requirements will dramatically change lighting field from maintenance function to installing and managing advanced lighting controls) Certified Energy Auditors	<ul> <li>Advanced lighting controls</li> <li>Understand whole lighting system (not just installation)</li> <li>Commercial codes</li> <li>Energy Management System (EMS) certification</li> <li>Automatic Lighting Controls (ALS) certification</li> <li>Automated Demand Response (ADR) certification</li> <li>Monitoring and verification with sensors and data</li> </ul>
Certified Effergy Additors	<ul> <li>Sales training</li> </ul>
<b>Certified Energy Managers</b>	<ul> <li>IT skills (e.g., controls, networking)</li> </ul>
<b>Building Commissioning</b>	<ul> <li>2-year program + CALCTP certificate + manufacturer training</li> </ul>
Common Themes & Next Steps	
Field experience via paid internships needs to be incorporated with training to "cement learning"	
Use WE&T dollars and WIB funds to integrate 2-4 week paid internships with training	
Establish local government partnerships for projects to enable field experience opportunities	
<ol> <li>Identify certifications needed for each occupation and set of standards</li> <li>Then identify who in the existing workforce needs training and who should train them</li> <li>Establish direct field experience in conjunction with training</li> </ol>	
Set up a consistent evaluation system first. Then components of training and field experience will fall into place.	
Note: Discussions after the forum focused on forming a regional coalition to seek funding for a demonstration of an integrated program of training and direct work experience	