



Central Valley Energy Efficiency Industry Forum

July 17, 2013

Agenda

- 1:00PM Welcome & Introductions Lisa Shell, PG&E
- 1:10PM Proteus, Inc. Overview

 Hector Uriarte, Green Jobs Coordinator
- 1:20PM EWSS Project Overview

 Jim Caldwell, Workforce Incubator
- 1:50PM Web Portal Demonstration

 Brad Hurte, Workforce Incubator
- 2:10PM Open Discussion

 J.D. Stack, Workforce Incubator & All
- 3:00PM Wrap-up & Adjourn





Proposed Meeting Outcomes

- Quantify forces driving Commercial EE business
- Estimate business and workforce impact
- Propose web portal resources for employers
- Guide Regional EE Industry workforce needs
- Agree on next steps





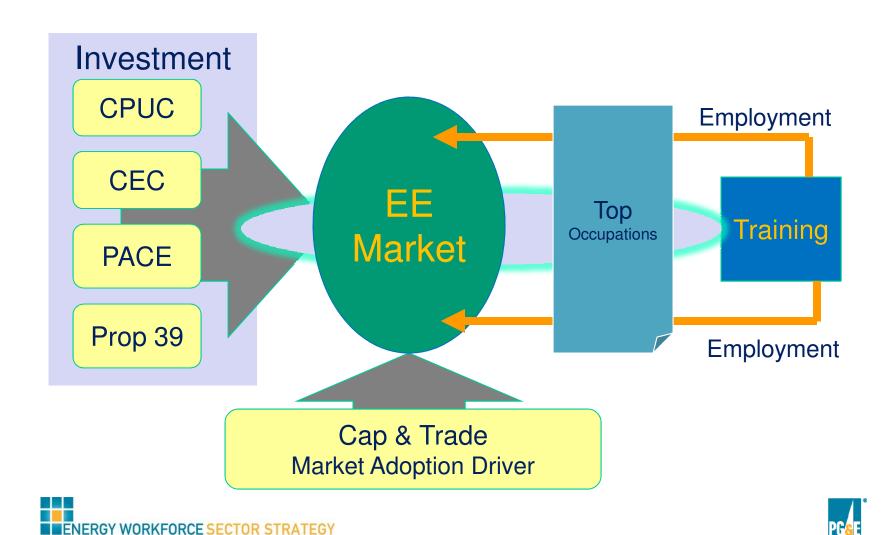
Financial Drivers

Program	Annual Investment	Description
Energy Efficiency Funding to the IOUs (CPUC)	\$800M	Develops and implements a portfolio of Integrated Demand Side Management energy efficiency programs
Energy Program Investment Charge (EPIC - CPUC & CEC)	\$162M	Allocates funding for research, demonstration projects, and market facilitation
Proposition 39	\$550M	Upgrades public school buildings and community college campuses for energy efficiency (through 2018)
PACE Financing (Private)	TBD	Property Accessed Clean Energy (PACE) financing for commercial buildings helps make energy efficiency an attractive investment
Smart Grid (CPUC)	TBD	Proceedings are in progress for authorizing ~50 demonstration projects
Cap and Trade (CARB)	-	Establishes a market for carbon reduction credits to commercial and industrial building owners

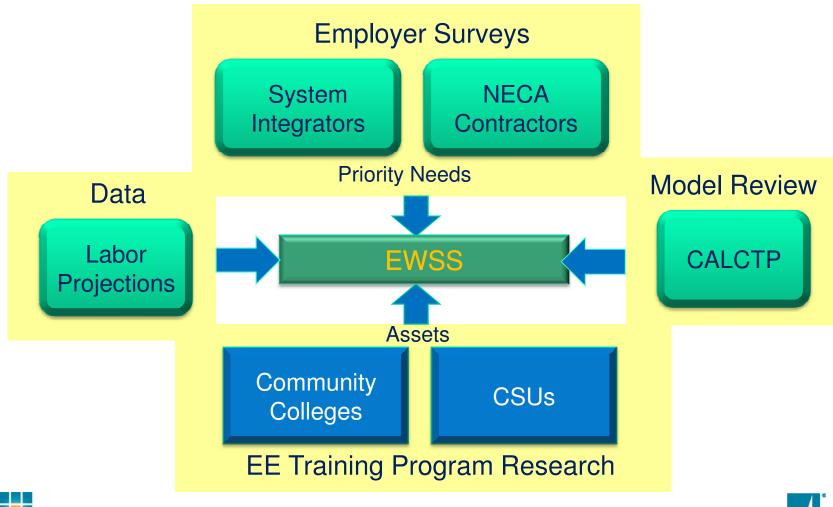




Investment to Drive Market Adoption



EWSS Research Process







Longer-Term Employment Outlook

Annual Job Openings in PG&E Service Area 2012 - 2016

Professional Categories	
Civil Engineers	318
Architects	225
General and Operations Managers	80
Construction Managers	79
Mechanical Engineers	64
Engineers, all other	62
Accountants & Auditors	31
Management Analysts	26
Environmental Engineers	25

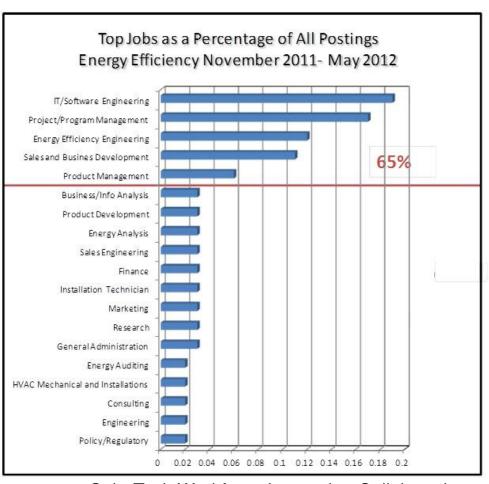
CTE Categories	
Electricians	309
Plumbers, Pipefitters, & Steamfitters	179
Carpenters	161
First Line Supervisors	129
Managers, all other	107
Cost Estimators	69
HVAC/R Mechanics & Installers	60
Construction & Building Inspectors	55
Sheet Metal Workers	45

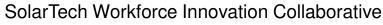
Economic Modeling Specialists Inc., 2012





Near-Term Needs

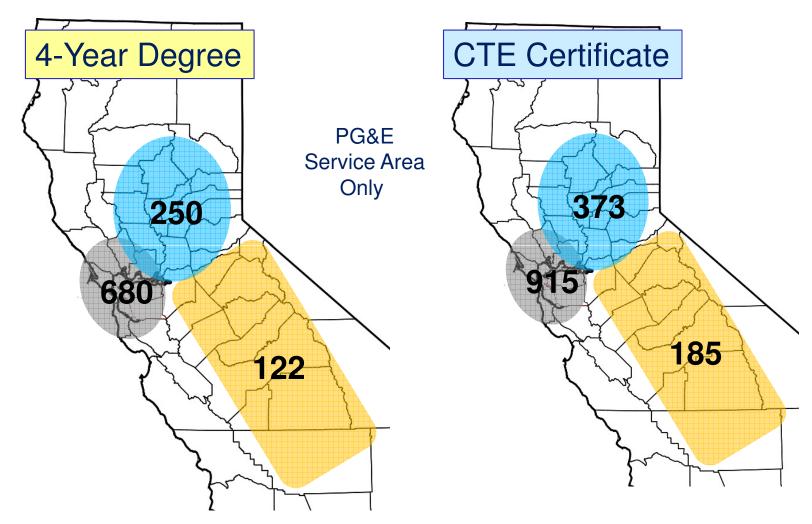








Annual Distribution of Job Openings Projected for 2012 - 2016







Survey of Education & Training Programs

Program Intensity – Top Occupations

CSUs

Civil Engineering
General Construction
Architecture
Mechanical Engineering
Electrical/Electronic Engineering
General Engineering
Environmental Health Engineering

Community Colleges

Electricians
General Construction
Architecture
Carpentry
Energy/ HVAC Technology





CSU Programs

Highest Relevance to Energy Efficiency

Cal State Chico · Civil Engineering Electrical & Electronic Engineering Sacramento State Mechanical Engineering · Mechanical Engineering General Construction Civil Engineering Electrical & Electronic Engineering General Construction San Francisco State · Civil Engineering · Mechanical Engineering Fresno State Electrical & Electronic Engineering Electrical & Electronic Engineering Mechanical Engineering Civil Engineering **CSU East Bay** General Construction · General Engineering General Construction Cal Poly San Luis Obispo Architecture Mechanical Engineering San Jose State Civil Engineering Civil Engineering · Environmental Health Engineering Electrical & Electronic Engineering Electrical & Electronic Engineering General Engineering General Engineering · Mechanical Engineering General Construction





Community College Programs

Highest Relevance to Energy Efficiency

San Francisco City

- Architecture
- General Construction
- Electricians
- Energy/HVAC Technology

Laney College

- Energy/HVAC Technology
- Architecture
- General Construction
- Carpentry

West Valley College

Architecture

Foothill College

- Electricians
- Energy/HVAC Technology

Hartnell College

- General Construction
- Carpentry

Butte College

General Construction

Cosumnes River College

- General Construction
- Architecture

Modesto Junior College

- General Construction
- Architecture

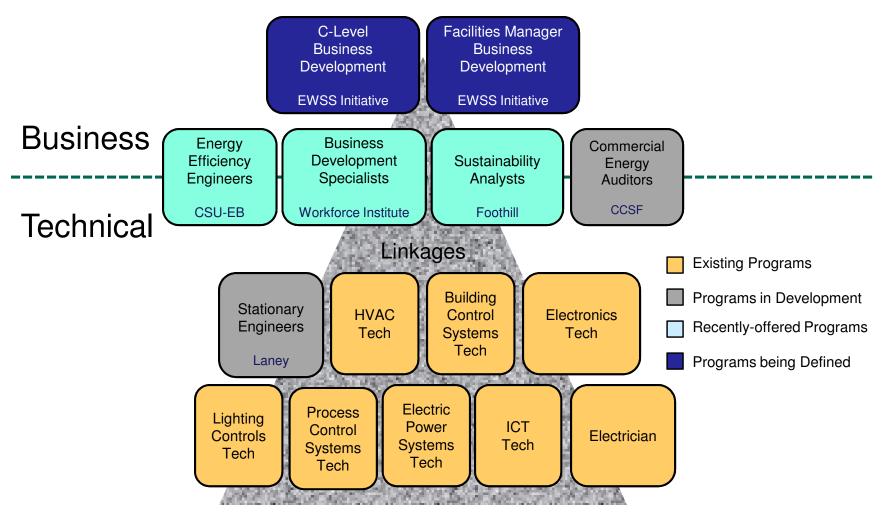
Fresno City College

- General Construction
- Architecture
- Energy/HVAC Technology





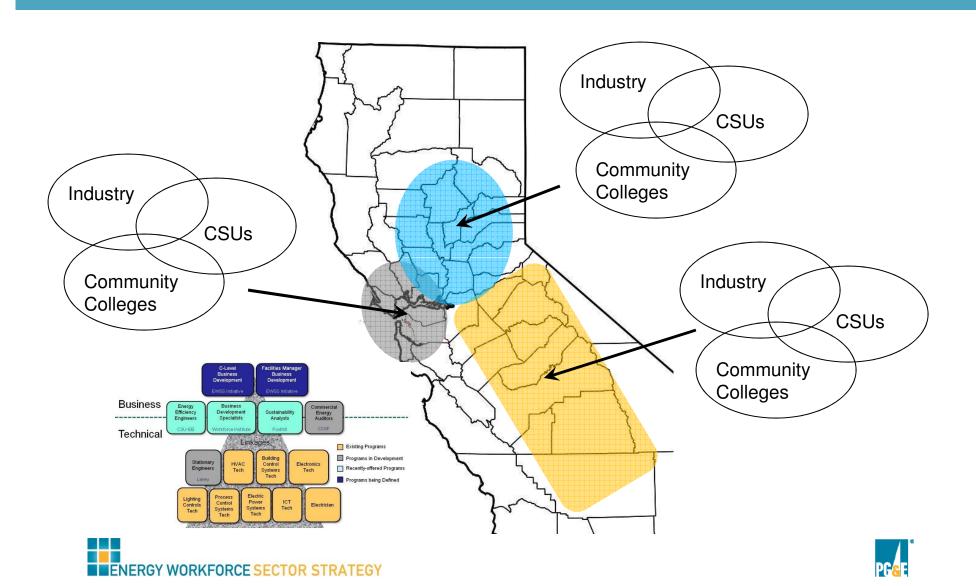
Energy Efficiency Training Portfolio







Regional Alignment



Regional Prioritization

- Drive Market Growth
 - Addressing Barriers
 - Capacity in Critical Jobs
- Define Workforce Needs
 - Incumbent Worker Up-skilling
 - New Employee Pipeline
- Address Gaps
 - Programs
 - Pathways
 - Subject Matter Expertise
 - Instruction





Promote Regional Training





Professional Categories

Civil Engineers	318
Architects	225
General and Operations Managers	80
Construction Managers	79
Mechanical Engineers	64
Engineers, all other	62
Accountants & Auditors	31
Management Analysts	26
Environmental Engineers	25

CTE Categories

Electricians	309
Plumbers, Pipefitters, & Steamfitters	179
Carpenters	161
First Line Supervisors	129
Managers, all other	107
Cost Estimators	69
HVAC/R Mechanics & Installers	60
Construction & Building Inspectors	55
Sheet Metal Workers	45

Economic Modeling Specialists Inc., 2012









Portal Resources for Employers

Regional Portal Updates

Create Broad Access to Information







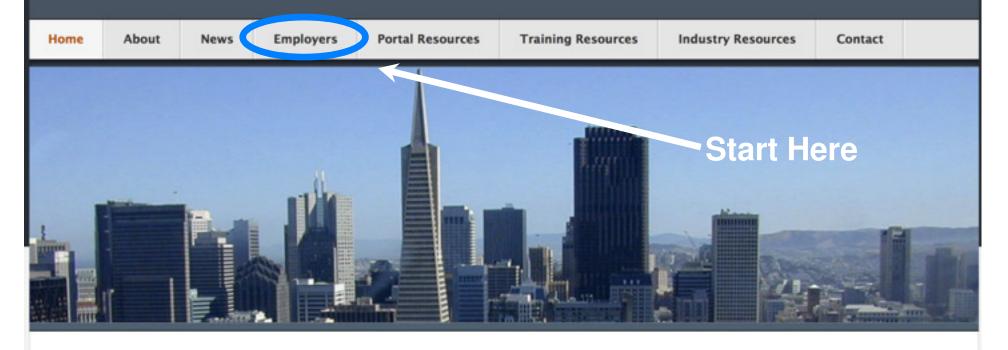
EESectorStrategy.com

- Source for news, information, and research from the Sector Strategy
- New Employers Resources
- Information on where candidates are being trained
 - ✓ In which regions
 - ✓ What they are learning
 - ✓ And how employers can access them





Energy Efficiency Workforce Sector Strategy



Welcome to the Energy Efficiency Workforce Sector Strategy Portal.

We're developing the education and training strategies and programs that will help California meet the needs of both its incumbent and new entrant workforce, and also helping reach our state's goals for a cleaner, sustainable energy future. The work has just begun. Thank you for your commitment to this important process.

This portal will provide resources to aid you, but you'll also find links to training and to pools of candidates ready for your recruitment.

What's New on this site:

What's in the News:





Employers!

We have candidates graduating from top notch educational programs addressing your most critical hiring needs in energy efficiency. Click a Hot Job or Region or a School with Candidates to see what candidates are available right now and find out what they know.

Jobs

Archit ects Civil Engineers Cor struction & Building Inspecto Construction Managers, Supervisors Electrical Engineers Ele tricians Engineers, Engineering Technicia is Environmental Engineers **HVAC Installers & Technicians** Mechanical Engineers Sheet Metal Workers

> **Top Energy Efficiency Jobs You Are Hiring** For



Region

Bay Area Sacramento & North San Joaquin Valley & South



Regions of Study

Schools with Candidates

Community Colleges Butte College City College of San Francisc Cosumnes River College Foothill College Fresno City College Hartnell College Laney College Modesto Junior College West Valley College

California State Universitie California State University, Fresto Cal Poly San Luis Obi po Chico State University CSU Fast Bay Sacramento State University

Top Programs with Candidates





Civil Engineer

Civil Engineers perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, water and sewage systems, and waste disposal units. These colleges offer career pathway programs for energy efficiency-trained Civil Engineers. Click on links to program details and contact info for college career centers to gain access to qualified, trained candidates.

College

California State University, Fresno

Cal Poly San Luis Obispo Schools with Top Programs

Chico State University

acramento State Universit

San Francisco State University

San Tise State University



Links to Program Information

Civil Engineering Program

Civil and Environmental Engineering Department

Department of Civil Engineering

Department of Civil Engineering

School of Engineering

Dena tment of Civil & Environmer al

Links to their program web sites



Civil Engineering

LYLES COLLEGE OF ENGINEERING

HOME
PROGRAMS
FACULTY AND STAFF
CURRENT STUDENTS
PROSPECTIVE STUDENTS
RESEARCH AND PROJECTS
LABORATORIES
ACCREDITATION
ADVISORY BOARD

Lyles College of Engineering > Department of Civil & Geomatics Engineering > Civil > Civil Engineering

Civil Engineering Program

Welcome! The Civil Engineering Program, part of the Civil and Geomatics Engineering Department at Fresno State, offers programs of study leading to the Bachelor of Science and Masters of Science in Civil Engineering. The Civil Engineering program is accredited by ABET (Accreditation Board for Engineering and Technology) which represents the major professional engineering groups in the United States.

Civil Engineering includes the research, development, planning, design, construction, and maintenance associated with urban development, water supply, structures, energy generation and transmission, water treatment and disposal, and transportation systems. Civil engineers deal with the analysis, design, construction, function and safety of complex structures and systems including buildings, bridges, dams, pipelines, highways, and harbors, and is concerned with the protection of the public against natural hazards of earthquakes, floods, landslides, and fires.

Mission

The mission of the Civil Engineering Program is to provide the educational environment necessary for civil engineering students to develop their personal potential to the greatest extent possible and to enrich the students lives in a culturally diverse environment. Civil engineering also provides the high quality education required for the students to fully develop their professional qualities and skills to serve society.

Program Educational Objectives

Links

- Seismic Table Inaugural Run
- 2011 Senior Presentations



Southern Region / Valley College Programs

Click on a Southern Region / San Joaquin Valley conege to the groots and states of the school. Click on the jobs to open a page highlighting all the top tier schools offering programs and training for those jobs.

California State University, Fresno

Civil Engineers

Construction Managers, Supervisors

Electrical Engineers

Mechanical Engineers

Cal Poly San Luis Obispo

Architects

Civil Engineers

Construction Managers, Supervisors

Electrical Engineers

Mechanical Engineers

Environmental Engineers

Fresno City College

→ ?

Construction & Building Inspectors

HVAC Installers & Technicians

Modesto Junior College



Sheet Metal Workers





California State University, Fresno

In its second century, California State University, Fresno is nationally recognized for education that transforms students and improves the quality of life in the region and beyond; for leadership that drives economic, infrastructure, and human development; and for institutional responsiveness that fosters creativity, generates opportunity for all, and thrives on change. Drawing from the rich human diversity of experiences, values, world views, and cultures that make up the fabric of the Central Valley, Fresno State powers the New California in the 21st century.

Career Services Contact Info for Employers

Jobs

Program Information

Civil Engineer

Civil Engineers perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, water and sewage systems, and waste disposal units.

Construction Manager, Supervisor

Construction Managers and subordinate supervisory personnel plan, direct, coordinate, or budge activities concerned with the construction and

maintenance of structures, facilities, and systems. They participate in the conceptual development of a construction project and oversee its organization, scheduling, and implementation.

Electrical Engineer

Electrical Engineers design, develop, test, or supervise the manufacturing and installation of electrical equipment, components, or systems for commercial, industrial, military, or scientific use.

- · BS in Civil Engineering, Catalog of Requirements
- MS in Civil Engineering, Catalog of Requirements

Additional information including courses, prerequisites, and contact information at the Civil Engineering Program web site.

- . BS in Construction Management
- Construction Management Minor

Additional information including courses, prerequisites, and contact information at the Construction Management Program web site.

- · BS in Electrical Engineering
- MSE Electrical Engineering
 Option (Requirements Handbook pdf)
- Power/Fneray Systems Curriculum for FFs





Pathways Jobs

LYLES COLLEGE OF ENGINEERING

HOME	ABOUT	ACADEMICS	RESEARCH	FUTURE STUDENTS	STUDENT SERVICES	ALUMNI

EMPLOYER LOGIN

STUDENT LOGIN

ALUMNI LOGIN

Lyles College of Engineering > Jobs > Pathways Jobs > Pathways Jobs

Pathways Jobs

Employers

The Lyles College of Engineering is offering an exclusive connection to its students and alumni through Pathways Jobs.

Do you need interns?

Do you need full-time engineers?

Please click on the link to the left to register your organization and your contact name. If you have any questions, please contact Pathways: Student Services at 559-278-5408.

Students/Alumni

Pathways Jobs is your one stop shop for internships, job opportunities, and career development workshops.

Register Now! Click on the link to the left.

Fresno City College

Fresno City College was established in 1910 as the first California Community College. It is a premier learning institution that strives to prepare the members of our community to meet the challenges of an increasingly complex global environment.

Career Center Contact Info

Jobs

Construction & Building Inspector

Construction and Building Inspectors Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations. Inspections may be general in nature or may be limited to a specific area, such as electrical systems or plumbing.

HVAC Installer & Technician

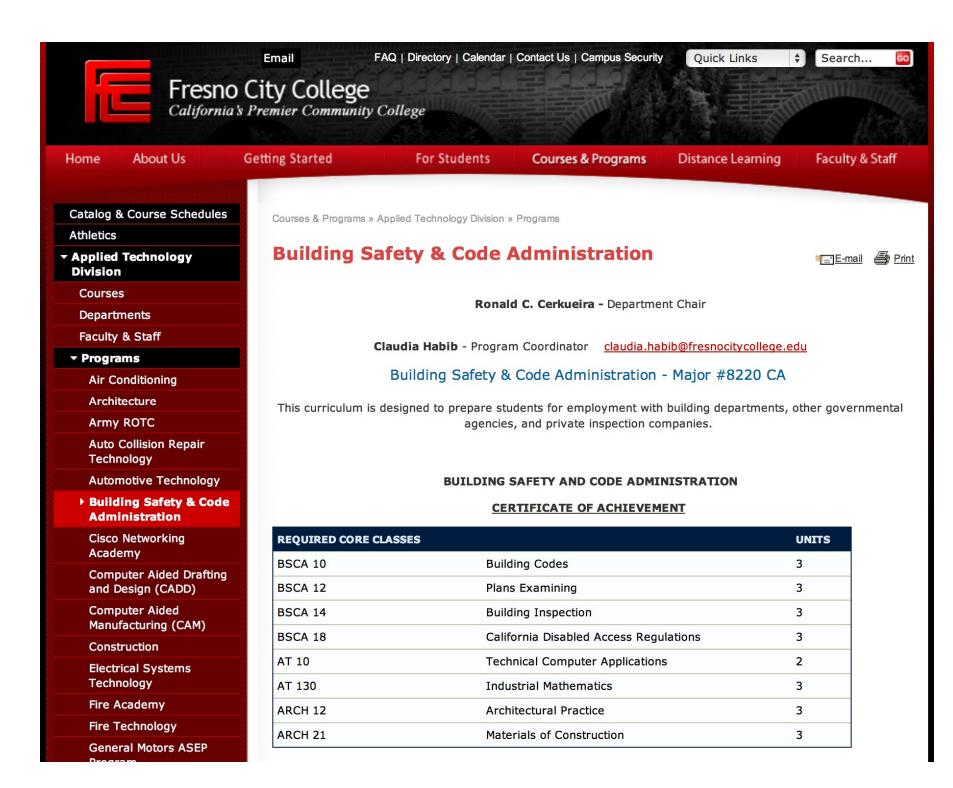
Heating, Air Conditioning, and Refrigeration Mechanics and Installers install or repair heating, central air conditioning, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.

Program Information

- As in Building Safety & Code Administration
 Building Safety & Code Administration Certificate of Achievement
- AS in Air Conditioning and Certificate of Achievement
- Air Conditioning Technology Overview Certificate of Achievement
 - Commercial Air Conditioning, Heating, and Durk Systems Certificate of Achievement
- Digital Air Conditioning Controls Certificate of Achievement







earning

sion

nt

AT 40

Preparing for Employment Opportunites

3

Note: Students qualify for the Certificate of Achievement upon completion of the major requirements listed above.

Some of the above courses may have prerequisites. See the catalog of classes.

The above <u>Certificate of Achievement requires completion of the major</u> (29 units) with a "C" or better grade in each course.

Student Learning Outcomes for BSCA Certificate or Associate Degree

- 1. Interpret and apply architectural and engineering drawings in performance of building inspections.
- 2. Identify various jobs and associated work performance in a building department to gain employment.
- 3. Identify different building materials and methods of construction currently in the building industry.
- 4. Articulate thier ideas using the technical and formal vocabulary of architecture and construction.





Feedback Wanted!

- Is this useful information?
- Is there anything new here that would help you as a hiring employer?
- Organization & presentation of information?
- What else would you like to see?

webmaster@eesectorstrategy.com









Discussion

Given These Drivers

Program	Annual Investment	Description
Energy Efficiency Funding to the IOUs (CPUC)	\$800M	Develops and implements a portfolio of Integrated Demand Side Management energy efficiency programs
Energy Program Investment Charge (EPIC - CPUC & CEC)	\$162M	Allocates funding for research, demonstration projects, and market facilitation
Proposition 39	\$550M	Upgrades public school buildings and community college campuses for energy efficiency (through 2018)
PACE Financing (Private)	TBD	Property Accessed Clean Energy (PACE) financing for commercial buildings helps make energy efficiency an attractive investment
Smart Grid (CPUC)	TBD	Proceedings are in progress for authorizing ~50 demonstration projects
Cap and Trade (CARB)	-	Establishes a market for carbon reduction credits to commercial and industrial building owners





And This Workforce Growth Pattern





Professional Categories

Civil Engineers	318
Architects	225
General and Operations Managers	80
Construction Managers	79
Mechanical Engineers	64
Engineers, all other	62
Accountants & Auditors	33
Management Analysts	20
Environmental Engineers	2

CTE Categories

Electricians	309
Plumbers, Pipefitters, & Steamfitters	179
Carpenters	161
First Line Supervisors	129
Managers, all other	107
Cost Estimators	69
HVAC/R Mechanics & Installers	60
Construction & Building Inspectors	55
Sheet Metal Workers	45

Economic Modeling Specialists Inc., 2012





What Should We Focus On?

- Which job categories do you expect to grow?
- Where are the big skills gaps?
- How should we address these issues?
- What are the next steps?









Thank You!

EWSS Team Contacts

Lisa Shell, PG&E Workforce Development, Team Leader 415-407-1831, I1sb@pge.com

Jim Caldwell, Workforce Incubator 925-899-2665, jcaldwell@workforceincubator.org

JD Stack, Workforce Incubator 916-397-6410, jd@empoweradvisors.com

Brad Hurte, Workforce Incubator 206-953-0376, bhurte@workforceincubator.org

www.EESectorStrategy.com



